

Rushikesh Patil

+44 7553359800 | patilrushikesh0206@gmail.com | www.linkedin.com/in/rushikesh-patil-5887a4213 | Guildford, UK

Professional Summary

MSc Strategic Hotel Management candidate at the University of Surrey with hotel operations experience across branded and luxury environments in the UK and India. Academic project work spans hotel investment feasibility (London site conversion), hotel investment consultancy for a Singapore-listed operator and departmental KPI performance analysis. Seeking an internship in hotel investment, development, feasibility, hospitality consulting.

Skills

- Investment & Feasibility: Site Appraisal, **Demand Analysis**, Competitor Benchmarking, Pipeline Risk Assessment, HMA Structures.
- Revenue & Performance: Revenue Management, RevPAR, TRevPAR, GOPPAR, **Departmental Performance Analysis**, Cost Control.
- Research & Strategy: PESTEL Analysis, **Market Research**, Brand Strategy Evaluation.
- Operations: **Hotel Operations**, Upselling, **Inventory Control**, Brand Standard Execution, Guest Demand Patterns, **Cross-Functional Coordination**.
- Technical Tools: Microsoft Excel, PowerPoint, Word, **POS Systems**.

Academic Projects

Hotel Feasibility & Investment Analysis – Q- Car Park at Tower Bridge Conversion

- Assessed viability of converting a London car park into a **100-key upper-midscale hotel**; conducted site appraisal, **demand generator/drainage analysis**, competitor benchmarking and pipeline risk assessment.
- Recommended a managed HMA structure with a Holiday Inn Express-style concept, supported by **early-stage projections covering occupancy** ramp-up, ADR, RevPAR, GOP and EBITDA.

UOL Group Singapore – Hotel Investment & Market Entry Consultancy

- Evaluated a **hotel investment opportunity for UOL Group Singapore** via PESTEL analysis, demand mapping, pipeline risk assessment and competitor benchmarking across the Singapore hotel market.
- **Recommended a PARKROYAL COLLECTION Sentosa Resort** as an eco-luxury, wellness-led concept aligned with Singapore's Green Plan and UOL's sustainability-led brand strategy.

Total Revenue Management Strategy – Surrey Hotel

- **Developed a Total Revenue Management strategy** for a 250-room four-star hotel, comparing Q1/Q2 KPIs across Rooms, F&B, Events and Spa using RevPAR, TRevPAR and GOPPAR as primary metrics.
- **Proposed a shared KPI dashboard** integrating PMS, POS and events data; recommended a 12-week Total Revenue Committee pilot ahead of system investment.

EXPERIENCE

Food & Beverage Team Member (Part-Time) - Holiday Inn Guildford

Jan 2026 – Present · Guildford, UK

- Support restaurant, bar, breakfast and event operations in a branded full-service hotel, applying upselling, **brand-standard service delivery** across varying demand periods.
- Gaining operational insight into how F&B service, labour deployment and demand patterns connect to departmental revenue and hotel commercial performance.

Food & Beverage Assistant - Deventure Shimla Hills

Sep 2023 – Dec 2024 · Shimla, India

- **Managed** banquet service for **events of up to 250 guests**, coordinating staffing and kitchen liaison to maintain service quality under high-volume conditions.
- Conducted **monthly inventory checks** for crockery and beverage stock, supporting cost control, waste reduction and supply accuracy.

Food & Beverage Service Intern - Le Meridien Mahabaleshwar Resort & Spa

Dec 2021 – Apr 2022 · Mahabaleshwar, India

- Supported restaurant operations within a five-star luxury resort, maintaining brand-aligned standards across guest service, order management and buffet presentation.

EDUCATION

Master of Science – Strategic Hotel Management - University of Surrey

Sep 2025 – Sep 2026 Guildford, UK

- Project work covers **hotel feasibility**, TRevPAR/GOPPAR strategy, F&B performance management, hotel operations simulation and **investment consultancy** for an international operator.

Bachelor of Science – Hospitality Studies - Savitribai Phule Pune University

Jul 2020 – Aug 2023 Pune, India

- **Foundation** in hotel operations, F&B management, banquet operations and guest service. Completed structured industry training at Le Meridien Mahabaleshwar Resort & Spa.

Certificate

Revenue Management Certificate: HSMAI (2026)